



LASSILA & TIKANOJA

Stock exchange release
2 September 2010 9.00 am
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Lassila & Tikanoja plc: Comparable figures for 1 January 2009 – 30 June 2010 based on the new business structure

In a release published on 1 April 2010, Lassila & Tikanoja plc announced that as of 1 July 2010 Property and Office Support Services of Lassila & Tikanoja are to be divided into two divisions: Cleaning and Office Support Services, and Property Maintenance.

The company's internal reporting, as well as the segments reported externally, have been changed to reflect the new divisions as of 1 July 2010. A summary of quarterly comparable figures for the financial year 2009 and for the first two quarters of 2010 based on the new business structure is presented below.

L&T's divisions are: Environmental Services, Cleaning and Office Support Services, Property Maintenance and Renewable Energy Sources (L&T Biowatti). Financial reporting will be changed to reflect the new divisions as of the Interim Report for 1 January – 30 September 2010 to be published on 26 October 2010.

Net sales, EUR 1000	1-6/ 2010	4-6/ 2010	1-3/ 2010
Environmental Services	140 233	75 624	64 609
external	138 099	74 579	63 520
internal	2 134	1 045	1 089
Cleaning and Office Support Services	70 376	35 710	34 666
external	69 776	35 395	34 381
internal	600	315	285
Property Maintenance	64 947	28 090	36 857
external	64 255	27 714	36 541
internal	692	376	316
Renewable Energy Sources	32 223	12 097	20 126
external	30 786	11 326	19 460
internal	1 437	771	666
Inter-division net sales	-4 863	-2 507	-2 356
L&T total	302 916	149 014	153 902

Net sales, EUR 1000	1-12/ 2009	1-9/ 2009	1-6/ 2009	1-3/ 2009	10-12/ 2009	7-9/ 2009	4-6/ 2009	1-3/ 2009
Environmental Services	284 219	213 041	140 986	66 865	71 178	72 055	74 121	66 865
external	280 632	210 435	139 043	65 846	70 197	71 392	73 197	65 846
internal	3 587	2 606	1 943	1 019	981	663	924	1 019
Cleaning and Office Support Services	143 273	107 587	71 249	35 141	35 686	36 338	36 108	35 141
external	142 103	106 720	70 657	34 866	35 383	36 063	35 791	34 866
internal	1 170	867	592	275	303	275	317	275
Property Maintenance	100 164	74 335	50 589	26 048	25 829	23 746	24 541	26 048
external	98 311	72 923	49 637	25 506	25 388	23 286	24 131	25 506
internal	1 853	1 412	952	542	441	460	410	542
Renewable Energy Sources	64 125	46 423	35 754	21 063	17 702	10 669	14 691	21 063
external	61 260	44 187	34 189	20 214	17 073	9 998	13 975	20 214
internal	2 865	2 236	1 565	849	629	671	716	849
Inter-division net sales	-9 475	-7 121	-5 052	-2 685	-2 354	-2 069	-2 367	-2 685
L&T total	582 306	434 265	293 526	146 432	148 041	140 739	147 094	146 432



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Operating profit, EUR 1000	1-6/ 2010	4-6/ 2010	1-3/ 2010
Environmental Services	14 540	10 124	4 416
Cleaning and Office Support Services	3 255	2 218	1 037
Property Maintenance	3 868	1 075	2 793
Renewable Energy Sources	-4 760	-3 900	-860
Group administration and other	-1 512	-762	-750
L&T total	15 391	8 755	6 636

Operating profit, EUR 1000	1-12/ 2009	1-9/ 2009	1-6/ 2009	1-3/ 2009	10-12/ 2009	7-9/ 2009	4-6/ 2009	1-3/ 2009
Environmental Services	35 959	29 166	17 350	6 413	6 793	11 816	10 937	6 413
Cleaning and Office Support Services	10 308	8 611	4 535	1 938	1 697	4 076	2 597	1 938
Property Maintenance	7 378	6 308	3 151	1 456	1 070	3 157	1 695	1 456
Renewable Energy Sources	-958	-637	392	671	-321	-1 029	-279	671
Group administration and other	-2 423	-1 688	-577	-493	-735	-1 111	-84	-493
L&T total	50 264	41 760	24 851	9 985	8 504	16 909	14 866	9 985

Operating margin	1-6/ 2010	4-6/ 2010	1-3/ 2010
Environmental Services	10.4	13.4	6.8
Cleaning and Office Support Services	4.6	6.2	3.0
Property Maintenance	6.0	3.8	7.6
Renewable Energy Sources	-14.8	-32.2	-4.3
L&T total	5.1	5.9	4.3

Operating margin	1-12/ 2009	1-9/ 2009	1-6/ 2009	1-3/ 2009	10-12/ 2009	7-9/ 2009	4-6/ 2009	1-3/ 2009
Environmental Services	12.7	13.7	12.3	9.6	9.5	16.4	14.8	9.6
Cleaning and Office Support Services	7.2	8.0	6.4	5.5	4.8	11.2	7.2	5.5
Property Maintenance	7.4	8.5	6.2	5.6	4.1	13.3	6.9	5.6
Renewable Energy Sources	-1.5	-1.4	1.1	3.2	-1.8	-9.6	-1.9	3.2
L&T total	8.6	9.6	8.5	6.8	5.7	12.0	10.1	6.8



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Depreciation, EUR 1000	1-6/ 2010	4-6/ 2010	1-3/ 2010
Environmental Services	14 017	6 897	7 120
Cleaning and Office Support Services	2 040	1 019	1 021
Property Maintenance	1 984	1 001	983
Renewable Energy Sources	2 344	1 176	1 168
Group administration and other	5	2	3
L&T total	20 390	10 095	10 295

Depreciation, EUR 1000	1-12/ 2009	1-9/ 2009	1-6/ 2009	1-3/ 2009	10-12/ 2009	7-9/ 2009	4-6/ 2009	1-3/ 2009
Environmental Services	27 029	19 914	13 159	6 622	7 115	6 755	6 537	6 622
Cleaning and Office Support Services	4 548	3 464	2 333	1 168	1 084	1 131	1 165	1 168
Property Maintenance	4 073	3 050	2 041	1 031	1 023	1 009	1 010	1 031
Renewable Energy Sources	4 676	3 496	2 310	1 105	1 180	1 186	1 205	1 105
Group administration and other	8	-8	-28	26	16	20	-54	26
L&T total	40 334	29 916	19 815	9 952	10 418	10 101	9 863	9 952

Amortisation and impairment, EUR 1000	1-6/ 2010	4-6/ 2010
Renewable Energy Sources	2 632	2 632
L&T total	2 632	2 632



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Capital expenditure, EUR 1000	1-6/2010	4-6/2010	1-3/2010
Environmental Services	12 540	8 287	4 253
Cleaning and Office Support Services	900	434	466
Property Maintenance	2 249	1 740	509
Renewable Energy Sources	228	105	123
Group administration and other	164	55	109
L&T total	16 081	10 621	5 460

Capital expenditure, EUR 1000	1-12/2009	1-9/2009	1-6/2009	1-3/2009	10-12/2009	7-9/2009	4-6/2009	1-3/2009
Environmental Services	36 346	28 341	19 764	9 965	8 005	8 577	9 799	9 965
Cleaning and Office Support Services	2 418	1 443	1 113	441	975	330	672	441
Property Maintenance	3 809	2 279	1 641	449	1 530	638	1 192	449
Renewable Energy Sources	2 288	2 048	1 917	1 430	240	131	487	1 430
Group administration and other	21	21	21	2	0	0	19	2
L&T total	44 882	34 132	24 456	12 287	10 750	9 676	12 169	12 287



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Assets, EUR 1000	6/2010	3/2010	12/2009	9/2009	6/2009	3/2009
Environmental Services	328 831	329 286	324 918	334 737	328 865	326 672
Cleaning and Office Support Services	41 114	40 349	41 278	41 957	42 031	42 130
Property Maintenance	34 120	40 576	34 275	33 572	33 417	34 145
Renewable Energy Sources	46 898	57 395	63 436	60 413	52 671	54 885
Group administration and other	648	333	473	37	-10	270
Unallocated assets	24 013	36 893	32 008	24 304	26 570	59 315
L&T total	475 624	504 832	496 388	495 020	483 544	517 417

Liabilities, EUR 1000	6/2010	3/2010	12/2009	9/2009	6/2009	3/2009
Environmental Services	50 693	54 359	51 510	53 726	51 116	51 737
Cleaning and Office Support Services	26 818	26 561	24 386	21 950	24 173	24 862
Property Maintenance	13 860	16 361	12 926	10 940	12 294	12 516
Renewable Energy Sources	4 673	8 277	6 310	6 889	6 136	8 068
Group administration and other	1 166	21 955	1 951	1 674	1 188	22 461
Unallocated assets	171 900	176 489	182 056	188 503	189 096	208 451
L&T total	269 110	304 002	279 139	283 682	284 003	328 095

LASSILA & TIKANOJA PLC

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Lassila & Tikanoja specialises in environmental management and property and plant support services and is a leading supplier of wood-based biofuels, recovered fuels and recycled raw materials. With operations in Finland, Sweden, Latvia and Russia, L&T employs 8,700 persons. Net sales in 2009 amounted to EUR 582 million. L&T is listed on NASDAQ OMX Helsinki.

Distribution:
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Major media
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